#### **ENCAPSULATOR LINE OF CBD OIL SOFTGELS**

**ROMAN TSIBULSKY:** Good afternoon, Professor Borisov. Today we met to compare my samples of gelatin-coated CBD oil capsules with your samples of CBD oil capsules coated with Agar, a natural plant material. I am grateful that you agreed to arrange our meeting today and record this video. My company Soft Gel Capsules Technologies Co. Limited ( www.Capsulesforyou.com) manufactures equipment for putting Cannabis and CBD oil in small round capsules. I am glad to start cooperation and meet you face to face after a long virtual communication. If you convince me that your technology of CBD oil capsules coated with Agar is better than mine, I am ready to sign a contract with you. Check out my samples first.

**PROFESSOR BORISOV:** Mr.Roman, can I taste it right now?

**ROMAN TSIBULSKY:** Please test CBD oil capsules with our gelatin shell. Does it taste like your CBD oil capsules with an Agar shell?

**PROFESSOR BORISOV:** One second, one second, no!!! It's completely different from our CBD oil coated with Agar.

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**ROMAN TSIBULSKY:** I really liked your idea of CBD oil capsules with the Agar shell. I see that I can use this in my business.

**PROFESSOR BORISOV:** Our new technology contains many effects from the use of capsules with Agar. You can use your standard model of equipment for CBD oil and Cannabis encapsulation. You can create new products. Agar technology is an open formula to mix all types of gel or develop new shell types of CBD oil capsules for use and ingestion. Roman, today the new capsule shell material is an advantage on the Cannabis and CBD markets around the world.

**ROMAN TSIBULSKY:** Please give me some capsules with Agar, I will test them.

**PROFESSOR BORISOV:** Ok, Roman, take a few capsules now.

**ROMAN TSIBULSKY:** Amazing! I feel an unusual effect, the capsule instantly became soft. I feel the difference and the new effect.



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**PROFESSOR BORISOV:** My dear Mr.Roman, I am 85 years old, I'm so old. You are young and you have a great way of life ahead. I want to tell you a little about my life. In the 1970s I was young and I studied the plant world and traditional medicine. I studied various plants and their effects on humans. Cannabis is a strong plant, Roman, it has the highest level in the plant world. It brings a lot of benefits and is very affordable. I researched the healing properties of Cannabis, like many other young scientists. It interested me all my life. I have seen many plantations in Jamaica and other countries. Do you know Rasta? Then I studied the Cannabis effect in medicine.

A lot, a lot of information and a lot of interesting people from around the world. I corresponded with friends and colleagues from California, USA. Many of my friends from Spain are engaged in Cannabis cultivation and study of CBD oil. I read medical journals to understand this. After many years, the ban on Cannabis products began to be removed in many countries. Now it is legal in the USA, Canada, Australia, Uruguay, Argentina and many European countries.

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Roman, this is a good business, and this is a useful product. You do a good job producing equipment for encapsulating CBD oil. Now when you, Roman, will sign our contract, you will receive new technologies for your company. You will grow, and your customers will be happy with your technology.

**PROFESSOR BORISOV:** Mr.Roman, I am holding samples of CBD oil capsules with the Agar shell. I already sent you information about Agar. Now I was able to make large samples for you. But your small capsules are the optimal size. My capsules contain a lot of CBD oil. This is a large dose. But these are samples to show you and do the test. I realized that your GMP equipment line can make many small capsules in 1 hour. These products have numerous prospects on the market. I think that combining CBD oil with Agar is also a reasonable philosophy: plant with plant. We have a plant product. There is no conflict nature between materials. Both materials are plant products. One will help the other. Now many people are thinking about safe medicine. Many people are vegetarians and vegans, many profess religions of non-violence against animals. The Agar plant shell is the solution. Agar shells are much more stable, which provides good storage in countries with hot climates.



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Agar capsules have a smaller size and lower cost if compared with gelatin capsule shell technology. The obtained capsules with the Agar shell are more thermostable and can retain their shape and oil inside, even if the capsules are placed in hot water. This makes it possible to add CBD oil capsules with the Agar shell as an additive to hot burgers, pies and hot dishes. Roman do you understand me? Ok. I see a big market for this. But today I will give you more information. It is important to take CBD oil properly so that you get the maximum quick effect. **ROMAN TSIBULSKY:** This is the first time I'm going to test CBD oil capsule coated with Agar.

**PROFESSOR BORISOV:** Yes, do it, Mr.Roman. **ROMAN TSIBULSKY:** Should I put it in my mouth or swallow it, right?

**PROFESSOR BORISOV:** Put the capsule under your tongue. Do not swallow. **ROMAN TSIBULSKY:** The capsule is under my tongue now.



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**PROFESSOR BORISOV:** The secret is that oil is absorbed under the tongue faster and the effect quickly reaches the brain.

**ROMAN TSIBULSKY:** How does this happen? I do not understand yet. **PROFESSOR BORISOV:** CBD oil has an effect even in microdoses if placed under the tongue.

**ROMAN TSIBULSKY:** It's fantastic! This is the real secret.

**ROMAN TSIBULSKY:** Dear Professor Borisov, I am holding your samples of CBD oil with a shell made of plant material and I am very pleased today. This is a great day. I understood your philosophy; I saw the results of your work. I'm very impressed. I am grateful to you and admire the great work that you have been doing all these years. Now, many of my clients will use the result of your work. I am glad that I can use the equipment that my team and I developed to combine it with Agar material.

**PROFESSOR BORISOV:** I also thank all our colleagues from the two companies for their great work. We have done this and have now joined our work into one large project.

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**ROMAN TSIBULSKY:** We took our experience and the technical innovations of our equipment and combined with your ideas about vegetable capsule shells and ways of CBD oil consumption.

**PROFESSOR BORISOV:** Let's start cooperating. I am going to sign a contract and transfer all the technologies to you today.

**ROMAN TSIBULSKY:** We will celebrate this tonight at the dinner for both teams. **PROFESSOR BORISOV:** I am very happy that such energetic young people like you, Roman, are doing to develop the Cannabis industry and to apply CBD oil. **ROMAN TSIBULSKY:** Thank you for the appreciation of my company, dear professor.

**ROMAN TSIBULSKY:** I want to show you more of our gelatin capsule samples. We have clients who use gelatin capsules for CBD oil and other types of healthy vegetable oils.

**PROFESSOR BORISOV:** Roman, I see your samples and I don't tell you to reject gelatin. If there is oil that can be swallowed, this is also quite good treatment and health aid.



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**ROMAN TSIBULSKY:** What kind of product are you talking about? Is it about various animal fats?

**PROFESSOR BORISOV:** In my philosophy, it is good to encapsulate fish oil, omega-3 and omega-6, as well as some animal fats in gelatin capsules. The animal product will connect with the animal product. It implies no any contradiction or error.

**ROMAN TSIBULSKY:** It's good advice from you as a specialist. I did not think about such a question from a philosophical point of view. In any case, our gelatin capsules are also a recognized food material for medicines. These are good capsules.

**PROFESSOR BORISOV:** Offer your customers equipment for both technologies. Clients will be able to use Agar and gelatin to make capsules. This is my advice to you. The more technology, the more business opportunities.

I also liked the samples of gelatin capsules. They look great.

**ROMAN TSIBULSKY:** I agree with you, dear professor. Samples in your hands are excellent.

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**PROFESSOR BORISOV:** I'll repeat to you once again, Roman, that I liked your samples, but they are not so good for CBD oil. I'll tell you why. **PROFESSOR BORISOV:** Mr.Roman, are you going to take away all my secrets today? You are a good person and you have already signed a contract. We can discuss some important issues of CBD oil use. In my opinion, CBD oil and Cannabis products have several important factors for production, use and storage. Like with any vegetable oil, the oxidation process begins immediately after production. Do you agree, Roman, that oil is a product that starts oxidation? I'm sure you agree with me. If we immediately put CBD oil in capsules, this eliminates the problem of long-term storage, as we get a sealed shell for CBD oil. If we color the shell of the **CBD** oil capsule, then we'll get UV protection. CBD oil is a very highly-active product, so it makes no sense to use a large dose. A small capsule with a diameter of 4-6 mm provides a dose for single use. More grams of CBD oil are useless. I am talking about the high effect of a small CBD oil dose on the human body. Roman, you can make your capsules small, but other popular technologies cannot do this.



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**PROFESSOR BORISOV:** According to the old technology, capsules are made of gelatin only, and they are obtained with a shell that weighs more than oil. The buyer takes gelatin! This is unacceptable. The shell of the CBD oil capsule obtained on your equipment is several times thinner. This is better for both the buyer and CBD oil manufacturer. I also recommend dissolving the capsule under the tongue. If you simply swallow a CBD oil capsule, then active substances can be neutralized with acid from the digestive tract and can also be restrained by the liver and kidneys. And ultimately the buyer will receive only a smaller part of the effect. My dear Roman, I see it necessary to place the capsule under the tongue and keep it there for a while. The physiological principle is as follows: there is an object in the mouth. The tongue and receptors give a signal to the brain, identify the type of food, then product testers are secreted. The capsule is destroyed, and oil reaches receptors. Along with saliva it goes immediately by a smaller distance into the blood and brain. There we get a reaction to CBD oil. I will give an example: first we see a flower, then the nose catches a smell. If we are blindfolded, the nose may not focus on the smell, or it needs to be intensified. When we put an oil capsule under the tongue, we give a signal that something needs to be done with this.



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Our brain is prepared, then oil reacts, and we feel the effect. It's so simple, Roman, it's the physiological principles of our body. CBD oil does not need large doses, it needs proper usage.

**ROMAN TSIBULSKY:** This is very interesting for me. I totally agree with you on this.

**ROMAN TSIBULSKY:** We are glad that you met our company today, that we discussed our cooperation and signed a contract.

**PROFESSOR BORISOV:** I am also very pleased to get to know you better, to talk and discuss with you our joint business and our cooperation.

**ROMAN TSIBULSKY:** We will combine your technology and our equipment to achieve success together.

**PROFESSOR BORISOV:** I will say that we have already achieved success at the time when we started the process of combining our companies together.

**ROMAN TSIBULSKY:** Once again, I want to thank you for our meeting and sharing interesting and useful information on behalf of all the employees and clients of my company Soft Gel Capsules Technologies Co. Limited www.Capsulesforyou.com

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